## ROBERT WALTERS

## Robert Walters Thailand

Specialist Professional Recruitment

Our story begins in 1985 when the Group opened its first office in Central London. Since then we have developed into a global business, and the Robert Walters brand is now synonymous with innovation, vision and leadership in recruitment markets across the world.

For over three decades, businesses across the globe have relied on us to find the very best specialist professionals and we are trusted to help build the careers of the world's leading executives, job move after job move. We now operate across 31 countries and employ over 3,800 people. Within South East Asia, we are one of the leading specialist professional recruitment consultancies with presence in all major markets: Indonesia, Malaysia, Singapore, Thailand, Vietnam and the Philippines.

Established in 2008, Robert Walters Thailand has been providing recruitment solutions to organisations to connect them with high quality professionals, nationwide, including the Fastern Seaboard greas.

We focus on recruiting for roles across various industries and functions in the following disciplines:

- · Accounting & Finance
- · Banking & Financial Services
- Digital & e-Commerce
- · Engineering & Manufacturing
- · General Management
- · Human Resources
- Legal
- Pharmaceutical & Healthcare
- · Sales & Marketing
- · Supply Chain, Procurement & Logistics
- Tech & Transformation

Our local expertise provides unique insights into specific industries and job markets, while our global presence allows us to meet the needs of candidates and clients beyond Thailand.

### Our competitive differentiation

Here are reasons why companies have chosen to work with us.



- Leverage our global network across 31 countries
- True understanding of local and international recruitment markets



- Specialist consultants recruit specialist professionals
- Average of 10 years experience in Robert Walters Thailand's senior management team



- Focus on building long term relationships and providing quality service
- No candidate ownership we can connect all our clients to our candidates, creating more opportunities for everyone

### **Awards**

We have a proven track record in providing high quality recruitment services and market-leading innovations. Our success is further endorsed by the numerous awards we have won over the years.



2021 Employer of Choice across South Fast Asia



Certified as a Best Place to Work in Thailand 2018



Innovation in Recruitment



Transform with Workplace



Most Socially Engaged Recruitment Consultancy



Indonesia Philippines Vietnam

### Adding value to your business

As industry leading recruitment experts, Robert Walters is well-positioned to provide in-depth research and analysis on key recruitment trends to assist you in your hiring process.

### Salary trends & market insights

Available in digital format, get the most comprehensive overview of salaries and hiring trends in your industry from our annual Salary Survey.

### Thought leadership

Throughout the year, we produce regular recruitment market reports and e-guides on key recruitment topics. Our industry thought leadership gives our clients and candidates unique insight into the latest industry recruitment trends.

### Seminars and events

Robert Walters host both in-person and virtual seminars, round table events and executive forums for senior industry specialists and professionals to share and network with industry peers. We also partner with industry leaders to offer our clients advice and insights on key issues that are relevant to their business.

### Digital capabilities

Robert Walters offer dedicated microsites that allow clients to build personalised jobs page accessible to our own network.

### Market intelligence services

Whether you are looking to diversify your workforce, grow your team, find in demand skills, or relocate a business function, we can make your hiring strategy thrive through a data led approach. Our team uses a wide variety of data sources combined with a methodical approach to deliver a unique approach to recruitment.











### Speak to Robert Walters Thailand

If you are interested in discussing your recruitment needs or have any questions, please contact us at bangkok@robertwalters.com or +66 (0) 2 344 4800.





### Punyanuch Sirisawadwattana

Country Manager E: p.sirisawadwattana@robertwalters.co.th T: +66 2 344 4807





### Natiya Saul

Director, Sales & Marketing, HR, Supply Chain & Engineering, and Eastern Seaboard E: natiya.saul@robertwalters.co.th T: +66 2 344 4806





### Vorubsorn Pongsiribanyat

Director, Commerce Finance, Legal, and Tech & Transformation E: v.pongsiribanyat@robertwalters.co.th T: +66 2 344 4817

# What our clients have to say about us

When we worked with Robert Walters, our strong areas were commercial and IT infrastructure hiring. During my time working with Kanita and her team, she has always been cheerful and willing to assist with any task. Additionally, Kanita is motivated and interested in learning about LSEG. She brings positive energy and demonstrates an understanding of the technical stack. I am already considering Robert Walters to explore more opportunities in software development hiring, as it is a key area for LSEG.

Sirikorn Lohidhan Human Resources Manager London Stock Exchange Group



Khun Rungnapa has been working with me personally and professionally. She is very senior, mature and professional. She is a true business partner who understands my needs and tries her best to meet them in every single possible way. She is always smiling and never gets emotional. Working with her has been a great experience and I would recommend Khun Rungnapa to be your recruitment partner as well.

Natthanicha Worawannaseth SVP - Corporate Office Suntory Beverage & Food International (Thailand) Co.,Ltd.



Thank you Robert Walters for all your support to us, starting from looking for potential candidates. Since our company hasn't conducted recruitment activities for a long time, it was not an easy task, as there were a lot of requirements with limited conditions. Robert Walters provided good consultation, and within a few months, we successfully found a candidate to replace the role on time. I truly appreciate the help. Thank you.

Sariporn Voratakanet HR Manager STAEDTLER (Thailand) Ltd.



As a start-up company, our number of staff is growing exponentially, and talent recruitment is our high priority. We have worked with Robert Walters for over a year now and they have recruited key roles for our company. Apart from their success rate, they listen to our feedback and are also very adaptable to our changing needs.

Dr. Kanokwan Pornprasit CEO Clinixir Company Limited



Robert Walters is not only my trusted partner in talent acquisition but also in talent retention. They understand our business requirements, situation, as well as the limitations or challenges we face. With Robert Walters high integrity, I feel secure sharing information and relying on them as our representative. Robert Walters consistently demonstrates understanding for both the company and candidates, providing valuable suggestions, information, and acting as a caring moderator. Lastly, the Robert Walters team is patient with any issues and varying client requirements, consistently and respectfully providing solutions.

Phurit Sittiskuldech SVP - HR & OD Poon Phol Co., Ltd



We have used Robert Walters service over 4 years and are really impressed with their areas of expertise. Robert Walters consultants know their clients very well and specialise in healthcare industry so I would recommend using Robert Walters as professional recruitment partner.

Primapas Treeratruekawet
Talent Acquisition Lead Thailand & CML | Human Resources
Medtronic Thailand

Medtronic

Robert Walters did an excellent job in offering their recruitment services in Thailand. We are indeed satisfied with all that you have done!

Louisa Chin Regional HR Director ZICO Law Thailand

